MultiSpeak
Software Interoperability Solution

“De-Risking Technology Integration”
Why Do You Need MultiSpeak?
Opportunities with MultiSpeak

- Minimizes the need for developing multiple interfaces with other vendors’ software
- New sales from being a MultiSpeak Certified vendor
- Reduce interface development and maintenance efforts
- Testing certification reassures customers of the reliability of the system
- Reduce time spent in developing and maintaining custom interfaces after upgrades
- Mitigate future cyber security issues by adhering to our NIST approved standards
- Quickly integrate with your clients’ existing systems
- Easy Integration
- Lead Generation
- Increased Sales
- Update Interfaces
- Certified Testing
- Quality control
- Security
- VENDOR BENEFITS

Testing certification reassures customers of the reliability of the system.
The Value of MultiSpeak

Integrating MultiSpeak with Other Vendors Used by RECs

Outage Management  | Energy providers  | Telecommunications
AVL                | Public services   | Workload Logistics
CIS                | Billing           | Consumer Outputs
Be Proactive about Cyber Security with MultiSpeak

- REC’s need secure solutions and the ability to update
- Data is secure and meets NIST Cyber Security Standards
- Vendors who adopt MultiSpeak are preferred by the REC community
- Streamlined Security standards make future upgrades and interfaces easier to build
Who is Using MultiSpeak?

**Mid-Sized REC**
- Integrations are required
- Proactive updates to handle daily hacks

**Small REC**
- Integration easier
- Protect yourself

**Vendors**
- Get product tested & certified
- Increase your visibility

**Dept. of Energy**
- Vendors need national security standards
- RMP process met
Grow with MultiSpeak

Proximity to customers
- MultiSpeak Certified Vendors get invited to the REC world
- RECs purchase based on other REC system case studies

Reliability
- MultiSpeak increases confidence in system stability
- Interfaces are easy to update, maintain and integrate

Experience
- Over 18 years of secure standardization
- MultiSpeak standard supported by NIST, DOE and RMP initiative

Service
- RECs know that integration will be easier based on the standard
- Increased Services available to the REC from certified vendor
What’s NEW in MultiSpeak?
MultiSpeak is constantly expanding to meet your changing needs

- Cyber Security
  - NIST-SGIP
  - Updated Guidelines

- RFP Templates
  - Available online
  - Step-by-step assistance

- Testing & Certification
  - Version 5 testing
  - Function sets
  - Work processes

- MultiSpeak Portal
  - Use cases
  - Online testing
  - Multimedia training
Visibility through MultiSpeak.org

REC will find you and see that you MultiSpeak
Visibility through MultiSpeak.org
RECs will find you and see that you MultiSpeak
Start MultiSpeaking Today!

Visit MultiSpeak.org to learn more