

## MultiSpeak Software Interoperability Solution

"De-Risking Technology Integration"

# Why Do You Need MultiSpeak?

### **Opportunities with MultiSpeak**

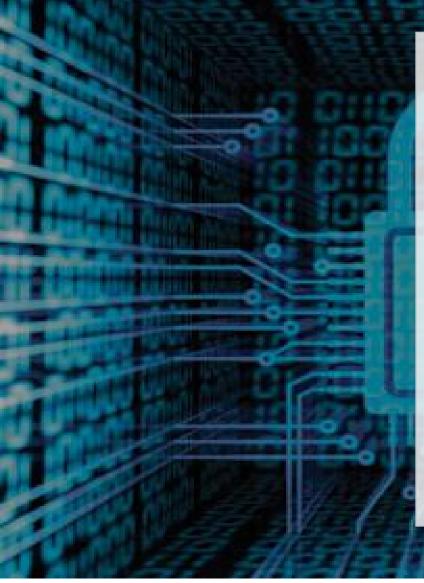
Quickly integrate with your clients' existing systems Reduce time spent in Easy developing and Integration Mitigate future cyber maintaining custom security issues by adhering Quality interfaces after upgrades Security to our NIST approved control standards VENDOR **Reduce** interface **BENEFITS** New sales from development and Certified Lead being a MultiSpeak maintenance efforts Generation Testing Certified vendor Increased Update Sales Interfaces Testing certification Minimizes the need for reassures customers of developing multiple the reliability of the interfaces with other system vendors' software

### The Value of MultiSpeak

Integrating MultiSpeak with Other Vendors Used by RECs



### Be Proactive about Cyber Security with MultiSpeak



- REC's need secure solutions and the ability to update
- Data is secure and meets NIST Cyber Security Standards
- Vendors who adopt MultiSpeak are preferred by the REC community
- Streamlined Security standards make future upgrades and interfaces easier to build

### Who is Using MultiSpeak?



#### Mid-Sized REC

- Integrations are required
- Proactive updates to handle daily hacks



#### Small REC

- Integration easier
- Protect yourself



#### Vendors

- Get product tested & certified
- Increase your visibility

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#### Dept. of Energy

- Vendors need national security standards
- RMP process met

### Grow with MultiSpeak



**Proximity to customers** 

- MultiSpeak Certified Vendors get invited to the REC world
- RECs purchase based on other REC system case studies



#### Reliability

- MultiSpeak increases confidence in system stability
- Interfaces are easy to update, maintain and integrate



#### Experience

- Over 18 years of secure standardization
- MultiSpeak standard supported by NIST, DOE and RMP initiative

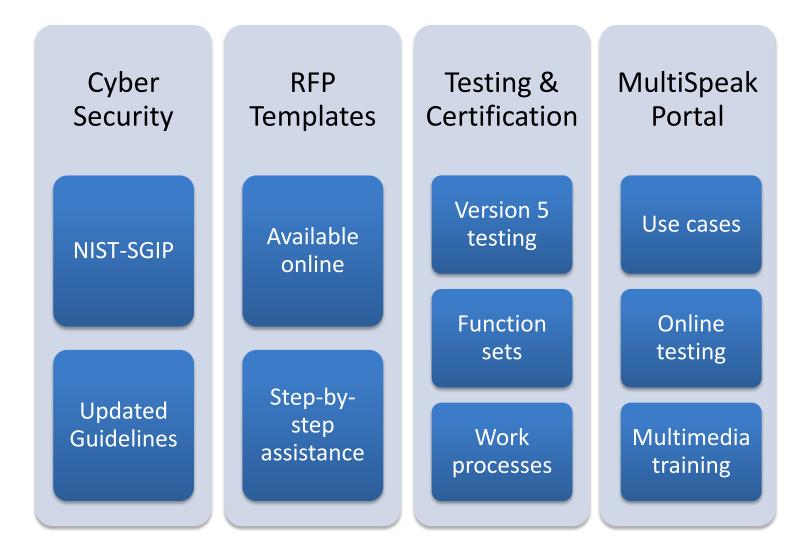


#### Service

- RECs know that integration will be easier based on the standard
- Increased Services available to the REC from certified vendor

### What's NEW in MultiSpeak?

MultiSpeak is constantly expanding to meet your changing needs



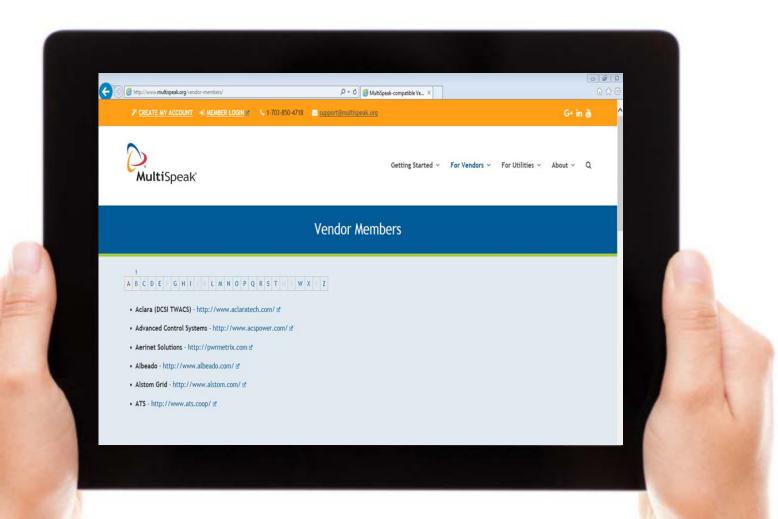
### Visibility through MultiSpeak.org

RECs will find you and see that you MultiSpeak



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Visit MultiSpeak.org to learn more