

Trilliant Furthers Interoperability: Joins NRECA MultiSpeak® Initiative

Company's UnitySuite™ Head-End Software To Be MultiSpeak-Certified

Redwood City, CA – September 19, 2011 — Trilliant, a [Smart Grid communications leader](#) in delivering solutions that enhance energy efficiency, utility operations and renewable resource integration, announced today that it has joined the National Rural Electric Cooperative Association's (NRECA) MultiSpeak Initiative and will further the widespread interoperability of Trilliant's UnitySuite Head-end software.

MultiSpeak is a specification that defines standardized interfaces among software applications commonly used by electric utilities. It defines details of data that need to be exchanged between software applications in order to support different processes commonly applied at utilities.

Trilliant's SecureMesh® network provides wireless data communications for a variety of demanding utility applications, including AMI, DA, SCADA and more. Its UnitySuite Head-End software manages the network, devices on the network and the data from the network to a utility's MDM, OMS, CIS and billing systems.

"Our involvement in the MultiSpeak Initiative reinforces our commitment to serving utilities with best-in-class technology and software that meets interoperability standards to support their Smart Grid initiatives," said Arnie Liepa, senior vice president of Channel Businesses at Trilliant. "We want our customers to easily integrate our solutions with their critical systems and maximize the value of the data our solutions provide."

"We are pleased Trilliant has joined the MultiSpeak initiative. Standardized interoperability, achieved through MultiSpeak, will provide a cost-effective solution for smart grid communication networks," stated Bob Saint, NRECA MultiSpeak Program Manager.

About Trilliant

[Trilliant](#) provides communication solutions that deliver the benefits of the Smart Grid to utilities and their customers. These benefits include enhanced energy efficiency, improved grid reliability, lower operating costs, and integration of renewable energy resources. Trilliant currently has more than 200 utility customers including Centrica, Iberdrola USA, and Hydro One Networks and is backed by prominent investors such as ABB, GE, Investor Growth Capital, MissionPoint Capital Partners, UMC Capital, VantagePoint Venture Partners and zouk ventures. For more information, visit www.trilliantinc.com

About MultiSpeak

The MultiSpeak Specification is an industry-wide software standard that facilitates interoperability of diverse business and automation applications used in electric utilities. It has been developed and maintained by a collaboration of NRECA and the over 100

Press Release



software vendors, consultants and utilities that are members of the MultiSpeak Initiative.
www.multispeak.org